A WORLD OF TECHNOLOGY

INDIAN TELECOM TRAINING INITIATIVE 2000

Our Business Objective:

◆ *To be the Provider of Choice to all Federal Government and Federally Recognized Tribal and Alaskan Villages for all information technology requirements by providing value-added Information Technology and Network Solutions that deliver best-value and innovative results.*
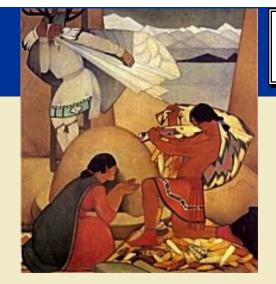
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GSA FTS Facilitating Access to Technology to Native American Communities.

A Policy Toward Native American and Alaskan Tribes was Initiated through an Executive Memorandum by President Clinton on April 29, 1994. The policy directed Executive agencies to "implement activities uniquely affecting Indian's Tribal governments in a knowledgeable, sensitive manner, respectful of Tribal sovereignty - Government to Government relations with Native American Tribal governments (Federally recognized Tribes)."
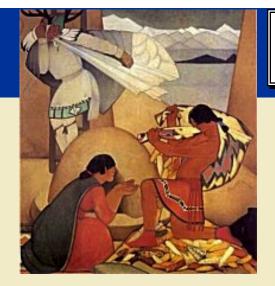
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GSA FTS Facilitating Access to Technology to Native American Communities.

*As of October, 1999
there were
564 federally recognized Tribes*

◆ GSA will recognize sovereignty of each, while undertaking actions and formulating policy on matters that may significantly affect Indian Tribal Governments.

◆ GSA will integrate these guiding principles and practices of meaningful consultation and communication with Indian Tribal Governments.

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FTS Strategies To Meet Objectives

LOOK TO FTS TO:

- Offer Flexibility to Custom Design Your Information Technology Solutions

- Support Federal Agency & Federal Recognized Tribal Needs In Serving the Citizens

- Assess Present and Future Technology and Telecommunications

- Negotiate better than commercial rates

- Use Competitive Markets

- Maintain durable and reliable partnerships with our customers and Industry partners

- Provide contracts that are selected through open competition and even Small Business and 8A contracts are awarded based upon best value and proven technical excellence.

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FTS employees and Industry partners enable FTS to deliver a full range of:

◆ *High Quality Telecommunications*

◆ *Information Technology Systems hardware & software services*

◆ *Information Security Services and Products*

◆ *Environmental and Integrated Technology Solutions*

◆ *Financial Management*

◆ *Consulting Services*

◆ *Engineering*

◆ *E-commerce*

FTS Contracts

◆ *FTS National and Regional Contracts*

◆ *FSS Information Technology, Engineering, Environmental, and Financial Management Federal Supply Schedules*

◆ *Agency Blanket Purchase Agreements (BPA)*

◆ *Government-Wide Agency Contracts (GWAC)*

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Telecommunication Services

NETWORK SERVICES

- National and International Long Distance - (FTS 2001)
- Local Telecommunication Service
- Federal Information Relay Service (Intermediary for telecommunications between hearing individuals and individuals who are deaf, hard of hearing and/or speech impaired.)
- MAA (Metropolitan Area Access) ◆ ASP (Aggregated Switch Procurement)
- Federal Wireless Telecommunications Services and Products (Paging, Cellular, Satellite, In-Flight, ESMR) ◆ Purchase of Telecommunications Products & Services ((POTS) Acquisition, Management & Operation)
- Electronic Commerce, Internet & Electronic Mail Access (CINEMA)
- Government-wide Registration Service ◆ Consulting service for voice/data/video
- Local dial tone (CENTREX and/or PBX (Private Branch Exchange))
- Horizontal & Vertical Cable Management (Fiber & Copper)
- Telecommunications Billing Services

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Information Technology Services

IT Contracts provide solutions to your agency for:

- Computer Systems/Network Management (LAN/WAN)
- Microcomputer Support ◆ Help Desk Support
- Software Engineering ◆ Software Maintenance
- Software Conversion ◆ Defining & Analyzing Requirements
- Database Development & Implementation
- Computer Aided Design and Engineering (CAD and CAE)
- Independent Verification & Validation ◆ Configuration Management and Control
- Geographic Information System Development and Maintenance (GIS)
- Desktop Publishing, Technical & Scientific Writing and Documentation
- Database Administration ◆ Technical Medical Transcription ◆ Scanning & Digitizing
- Business Application Development & Maintenance ◆ Cable Design & Installation
- Engineering Services ◆ Environmental Solutions ◆ Enterprise Resource Processing
- Financial Management Systems

and last .... but not least ...

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One-stop Shopping for your Hardware and Software Products.
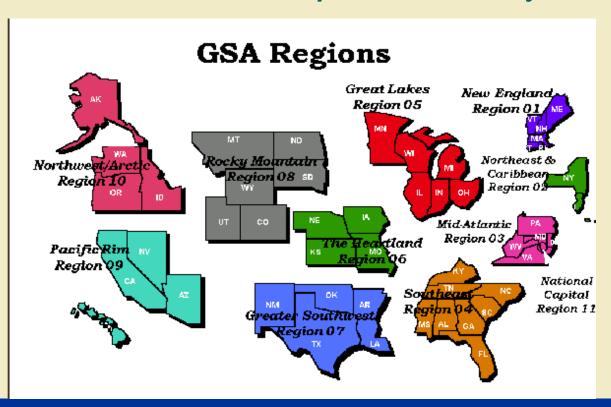
IT Contracts provide solutions to your agency for:

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How Can Tribal Communities Access FTS Services?

Contact the Native American Representative for your State

GSA Regions

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The Order Process....

- ◆ Determine if we have an existing relationship with your Tribal Government
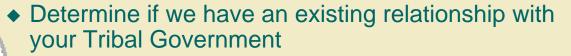
- ◆ If a relationship does not yet exist, a Memorandum or Understanding (MOU) will be developed to begin the process

- ◆ We will then develop a Statement of Work specifying the technical specifications necessary to meet your requirements

- ◆ Determine and discuss the best FTS contract solution

- ◆ Develop the selection criteria to award work to the best solution

- ◆ Obtain Contractor quotes

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The Order Process....

◆ Review Contractor Proposals and select the best solution

◆ Transfer funds from your Tribal Government to GSA prior to initiation of the project

◆ GSA accepts funds

◆ GSA issues FAR required paperwork to initiate the task order/contract to begin work

◆ GSA Administers the task order/contract through the life cycle of the project.

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E-Commerce:

◆ E-Commerce is the comprehensive end-to-end electronic exchange of information needed to do business.

◆ GSA is committed to using electronic commerce to make every aspect of Federal Procurement easier for customers and industry partners.

www.ec.fed.gov

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GSA Premier Examples of E-Commerce or Federal Procurement

◆ *IT-Solutions Shop (ITSS)*
The FTS on-line contract task order and delivery order tracking system. http://it-solutions.gsa.gov

◆ *Telephone Ordering and Pricing Systems (TOPS)*
Telecommunication Billing Services
http://www.finance.gsa.gov/tops

GSA Premier Examples of
E-Commerce or Federal Procurement

GSA IT SOLUTIONS SHOP

The GSA FTS source for processing service and equipment procurements, allowing Clients and Contractors access to the information they need on any given task!

http://it-solutions.gsa.gov

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GSA Premier Examples of E-Commerce or Federal Procurement

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GSA Premier Examples of E-Commerce or Federal Procurement

Telecommunications Ordering and Pricing System (TOPS)

The GSA FTS source for ordering and pricing Telecommunication services.

http://www.finance.gsa.gov/tops

Benefits of using our Service & Acquisition Contracts:

- ◆ Low Risk to the Customer

- ◆ Contracts awarded to reliable & experienced companies

- ◆ Economy of scale creates competitive and best-value prices

- ◆ Saves agencies costs of developing, awarding and administration

- ◆ GSA generates delivery order documentation & initiates tasking

- ◆ GSA monitors contractor performance for life of contract

- ◆ GSA maintains all financial and administrative records

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Benefits of using our Service & Acquisition Contracts:

◆ Low Risk to the Industry Partner

◆ GSA will mentor companies on how to be a government contractors

◆ GSA facilitates the development of Enterprise solutions for Federal Agencies.

◆ Provides prompt payment to IT Providers.

◆ Companies leverage their marketing power by teaming with GSA.

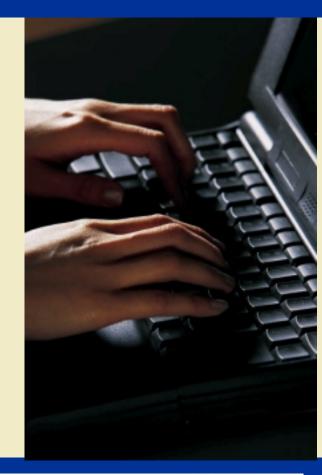*FTS is the premier provider of Telecommunication Information Technology Solutions to Federal agencies worldwide. FTS is known for delivering cost-effective and innovative solutions to its customers. We are developing a new history of providing premier solutions in Indian Country today.*

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FTS is prepared to partner with all Federally recognized Tribes to Provide Telecommunications and Information Technology Solutions to meet tribal technology missions.
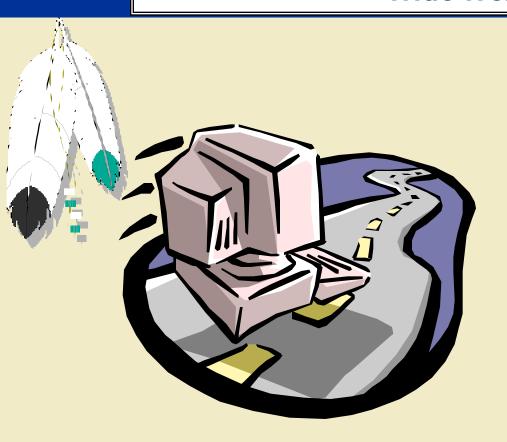
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Our national web site is available on the World Wide Web at :

www.gsa.gov

select
Federal Technology Services

then find your

Regional FTS homepage

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Externally:

Ferociously Competitive...

Internally:

... Synchronized

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